

A night-time photograph of the Golden Gate Bridge in San Francisco, illuminated with warm orange lights. The bridge spans across the water, with the city lights visible in the background under a dark sky.

COACHING AND FEEDBACK FOR INCREASED PERFORMANCE

Facilitating Positive Change

Half-day (3-4 hours)

Are you challenged with issues of accountability and communication? Do you need techniques for keeping your team motivated and performing at peak levels? This training is designed to help you master the basics of a sound performance feedback methodology. You will also learn coaching techniques that capitalize on the diversity of styles and talents in order to build productivity and morale.

Objectives

- Practice effective feedback and coaching techniques
- Apply formal and informal performance feedback processes
- Learn tips on motivating others to change

Content

- Practicing appreciative inquiry techniques
- Overcoming resistance to changing behaviors
- Coaching and mentoring employees for success
- Applying situational management tips
- Learning the do's and don't's of performance reviews

“The Consulting Team is very effective in working with diverse styles and dealing with opposite personalities in resolving differences and providing effective coaching and performance feedback”

- Jill Lopez, HR Director, City of Campbell

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