

Presentation and Influencing Skills

The Consulting Team

Facilitating Positive Changes

The Consulting Team's Mission: Facilitating positive change by increasing effectiveness of leaders, teams, and organizations through consulting, coaching, conflict mediation, and training.

Dr. Marilyn Manning, CEO

Partial Client List

Over 100 California Cities,
Special Districts, and Public
Agencies
Arthur J. Gallagher Insurance
California State University
System
California Water Service
Contra Costa County
Kaiser Permanente
Meyer Sound
Minami Tamaki, LLP
Attorneys
National Speakers Association
Pacific Cheese Company
San Mateo County Sheriff
State Compensation Insurance
Fund
Stanford University
State of California
Social Security Administration
Synthetic Genomics
Police Officers Standardized
Training (POST)

This workshop is designed to help build dynamic presentation and influencing skills. Participants will capitalize on their strengths and overcome their limitations.

Are your presentations highly effective? Learn how to:

- Create powerful, convincing presentations
- Organize high level content
- Master no-fail content
- Adapt messages to the styles of the audience
- Enhance listening and feedback skills

Do you use influence to get the outcomes you desire? Learn how to:

- Motivate and influence diverse audiences
- Sell your ideas and build buy-in
- Think on your feet and sound organized
- Capitalize on the diversity of communication styles
- Flex your style for greater effectiveness
- Turn your stories and experiences into influencing strategies

"I highly recommend the services of Dr. Marilyn Manning to organizations interested in improving their performance through innovative leadership strategies. She helped leaders develop a greater understanding of how their interpersonal communication style can be enhanced to maximize productivity and job satisfaction."

- Walter B. Tibbet, Chief of Police, Alameda Police Department

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