

Leading and Managing Positive Change

The Consulting Team

Facilitating Positive Changes

The Consulting Team's Mission: Facilitating positive change by increasing effectiveness of leaders, teams, and organizations through consulting, coaching, conflict mediation, and training.

Dr. Marilyn Manning, CEO

Partial Client List

Over 100 California Cities,
Special Districts, and Public
Agencies
Arthur J. Gallagher Insurance
California State University
System
California Water Service
Contra Costa County
Kaiser Permanente
Meyer Sound
Minami Tamaki, LLP
Attorneys
National Speakers Association
Pacific Cheese Company
San Mateo County Sheriff
State Compensation Insurance
Fund
Stanford University
State of California
Social Security Administration
Synthetic Genomics
Police Officers Standardized
Training (POST)

How do you deal with the pressure of constant change? Do you have to do more with less, or do it faster, cheaper and better? Change provides the opportunity for creativity. Are you focused in managing change or are you reacting to problems?

This workshop is designed to help you create strategies to overcome resistance to change and implement for success.

Participants will learn to:

- Build buy-in and motivate for change
- Focus on innovation rather than reactive thinking
- Diffuse resistance and create readiness for change
- Create a positive change mindset
- Apply situational strategies
- Respond to the stages of change
- Design a game plan for change

"I couldn't be more pleased with how The Consulting Team's training session on Managing Change and Communications was conducted and with its results. I believe that it will be referenced as a moment in time that swept us forward from talking about change to actually changing. I mean that. The reaction of my staff was very positive, thanks to their efforts and mastery."

- Steve Chase, Department Manager, City of Stockton

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