

Leadership Training: How to Motivate, Influence, and Develop Potential

The Consulting Team

Facilitating Positive Change

The Consulting Team's Mission: Facilitating positive change by increasing effectiveness of leaders, teams, and organizations through consulting, coaching, conflict mediation, and training.

Dr. Marilyn Manning, CEO

Partial Client List

Over 100 California Cities, Special Districts, and Public Agencies
Arthur J. Gallagher Insurance
California State University System
California Water Service
Contra Costa County
Kaiser Permanente
Meyer Sound
Minami Tamaki, LLP Attorneys
National Speakers Association
Pacific Cheese Company
Police Officers Standardized Training (POST)
San Mateo County Sheriff
State Compensation Insurance Fund
Stanford University
State of California
Social Security Administration
Synthetic Genomics

Are you challenged with issues of accountability and communication? Can your staff benefit from clearer goals and direction? Do you need techniques for keeping others motivated and performing at peak levels?

This course focuses on performance assessment and feedback, using time-tested practices, written appraisals, and coaching techniques, while considering behavior and communication styles.

This training is designed to help you

- Use your human resources effectively
- Capitalize on style and talent diversity
- Apply techniques of goal alignment and performance assessment
- Provide feedback and coaching

Participants will develop skills in:

- Leadership, Supervision, and Delegation
- Performance Feedback
- Communication and Influencing
- Coaching and People Reading
- Conflict Management and Managing Change
- Problem Solving

"I learned a lot! I will definitely be a more effective leader. I will be more open to suggestions from all staff. I have learned that issues I may think are little are huge to other people. I must be prepared to hear the truth."

- Capt. Matt Schuler, Contra Costa County Office of the Sheriff

The Consulting Team, LLC

945 Mountain View Ave • Mountain View CA 94040

Phone: 650.965.3663 • Fax: 650.965.3668

M@TheConsultingTeam.com • www.TheConsultingTeam.com