

Critical Conversations

The Consulting Team

Facilitating Positive Change

The Consulting Team's Mission: Facilitating positive change by increasing effectiveness of leaders, teams, and organizations through consulting, coaching, conflict mediation, and training.

Dr. Marilyn Manning, CEO

Partial Client List

Over 100 California Cities,
Special Districts, and Public
Agencies
Arthur J. Gallagher Insurance
California State University
System
California Water Service
Contra Costa County
Kaiser Permanente
Meyer Sound
Minami Tamaki, LLP
Attorneys
National Speakers Association
Pacific Cheese Company
Police Officers Standardized
Training (POST)
San Mateo County Sheriff
State Compensation Insurance
Fund
Stanford University
State of California
Social Security Administration
Synthetic Genomics

Are you uncomfortable providing constructive feedback to others? Do you ever want to challenge ideas when others' strong opinions differ from your own? Do you feel defensive when others criticize your ideas?

This training teaches you proven strategies and techniques to shift arguments into dialogues. You will learn to build positive relationships through developing mutual agreements and learn communication tips to support positive change. Practical exercises provide you opportunities to practice these new skills.

Participants will learn to:

- Ensure critical conversations become productive dialogues
- Improve communication outcomes
- Enhance their communication skills and comfort level
- Reduce tension and steps related to negative situations

"The Consulting Team gave us valuable insight and reminded us that communication is critical to developing successful business relationships and maintaining employee morale. They provided us a forum for meaningful discussions and opportunities for our management team to openly share thoughts and honest, interactive communication."

- Richard Lange, Director of Information Technology, Monterey County

The Consulting Team, LLC

945 Mountain View Ave • Mountain View CA 94040

Phone: 650.965.3663 • Fax: 650.965.3668

M@TheConsultingTeam.com • www.TheConsultingTeam.com