

# Managing Organizational Change

**The Consulting Team**  
Facilitating Positive Change

*The Consulting Team's Mission: Facilitating positive change by increasing effectiveness of leaders, teams, and organizations through consulting, coaching, conflict mediation, and training.*  
**Dr. Marilyn Manning, CEO**

#### **Partial Client List**

Over 100 California Cities,  
Special Districts, and Public  
Agencies  
Arthur J. Gallagher Insurance  
California State University  
System  
California Water Service  
Contra Costa County  
Kaiser Permanente  
Meyer Sound  
Minami Tamaki, LLP  
Attorneys  
National Speakers Association  
Pacific Cheese Company  
Police Officers Standardized  
Training (POST)  
San Mateo County Sheriff  
State Compensation Insurance  
Fund  
Stanford University  
State of California  
Social Security Administration  
Synthetic Genomics

How do you deal with the pressure of constant change? Do you have to do more with less, faster, cheaper, and better? Change provides the opportunity for creativity. Are you focused in creating change or are you only reacting to problems?

The Consulting Team helps you create strategies to overcome resistance to change and implement actions for success.

#### **Our facilitated team meetings or workshops will:**

- Build buy-in and motivate for change
- Focus on innovation rather than reactive thinking
- Diffuse resistance and create readiness for change
- Create a positive change mindset
- Learn situational strategies
- Understand the stages of change
- Design a game plan for change

*"I couldn't be more pleased with how The Consulting Team session on Managing Change and Communications was conducted and with its results. I believe that it will be referenced as a moment in time that swept us forward from talking about change to actually changing. I mean that. The reaction of my staff was very positive, thanks to their efforts and mastery."*

- Steve Chase, Department Manager, City of Stockton

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