

Emotional Intelligence Executive Coaching and Assessment

*The Consulting Team's
Mission: Facilitating positive
change by increasing
effectiveness of leaders,
teams, and organizations
through consulting,
coaching, conflict
mediation, and training.*
Dr. Marilyn Manning, CEO

Partial Client List

Over 100 California Cities,
Special Districts, and Public
Agencies
Arthur J. Gallagher Insurance
California State University
System
California Water Service
Contra Costa County
Kaiser Permanente
Meyer Sound
Minami Tamaki, LLP
Attorneys
National Speakers Association
Pacific Cheese Company
Police Officers Standardized
Training (POST)
San Mateo County Sheriff
State Compensation Insurance
Fund
Stanford University
State of California
Social Security Administration
Synthetic Genomics

Great leaders aren't born, they're coached!

Are you skillful in recognizing your emotions and how they affect your work relations? Would you like to improve your ability to collaborate with, motivate, and influence others? Do you want to improve your ability to maintain your composure in tough situations? Emotional intelligence coaching will teach you how to increase your skills in recognizing your emotions and their impact on the environment and your performance.

Emotional Intelligence Coaching includes:

Phase One: Pre-work

Set measurable outcomes and timelines for leadership enhancement

Assess your own emotional intelligence using the EQi 360®.
Take a communication style (DiSC® Classic) assessment tool

Phase Two: EQi 360® Feedback

Hold confidential interviews for anecdotal input
Debrief the leader on results in a feedback session
Create goals and clarify steps for enhancing skills

Phase Three: Ongoing Coaching Sessions

Set up a coaching schedule
Observe meetings and/or presentations
Schedule check-ins with management

"Dr. Manning helped me unlock more of my potential, which had a significant, positive impact on my organization's success; I also began to enjoy my job!"

- Mitch Bostian, Head of School, The Berkley School

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