

The Consulting Team

Facilitating Positive Change



DiSC® Classic Communication Style Assessment

The Consulting Team's Mission: Facilitating positive change by increasing effectiveness of leaders, teams, and organizations through consulting, coaching, conflict mediation, and training.

Dr. Marilyn Manning, CEO

How can you bring out the best in your employees and management team?

Do you want to improve communication and reduce conflict?

The DiSC® Classic, developed by EPIC and published by Inscape, is a personality assessment tool which determines communication and management styles. It has a 30-year track record of proven reliability, with over 40 million users worldwide. It is used in dozens of training and coaching applications, including organizational development and performance improvement. The Consulting Team uses input from the DiSC® Classic for coaching and conflict mediation .

DiSC® Classic helps your employees at all levels:

Understand their own behavior

Learn how and when to adapt their behavior

Improve communication

Promote appreciation of differences

Enhance individual and team performance

Reduce conflict

"I began working with Dr. Manning at a critical time: My organization was recovering from a difficult leadership transition during a volatile economic time, and I was a new leader with a lot of ideas, a sense of urgency, and not much else. Marilyn's coaching provided "supportive accountability" for me when I needed both in order to grow as a leader."

- Mitch Bostian, Head of School, The Berkeley School

Partial Client List

Over 100 California Cities,
Special Districts, and Public
Agencies
Arthur J. Gallagher Insurance
California State University
System
California Water Service
Contra Costa County
Kaiser Permanente
Meyer Sound
Minami Tamaki, LLP
Attorneys
National Speakers Association
Pacific Cheese Company
Police Officers Standardized
Training (POST)
San Mateo County Sheriff
State Compensation Insurance
Fund
Stanford University
State of California
Social Security Administration
Synthetic Genomics

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